

CNIM AT A GLANCE



CNIM is a French equipment manufacturer and industrial contractor operating on a worldwide basis. The Group supplies products and services to major public and private sector organizations, local authorities and national governments in the environment, energy, defense, and high technology markets.

Technological innovation is at the core of the equipment and services designed and manufactured by the Group. They contribute to the production of cleaner and more competitive energy, to limiting the environmental impacts of industrial activities, to making sensitive facilities and infrastructures safer and protecting individuals and nation states.

The Group strives for technological excellence in each of its activities

- / by mastering all the technologies and high-level industrial resources it implements;
- / by marketing innovative products thanks to the creativity of its teams.

Founded in 1856, CNIM is a Medium-Sized Company

- / listed on the Euronext exchange in Paris, the Group relies on a stable family-based shareholding structure committed to its development;
- / the Group is headed by **Nicolas Dmitrieff**, Chairman of the Management Board.



2018 KEY FIGURES
in € millions

Revenue
€689.8M
62.1% FROM EXPORTS

Order intake
€736.3M

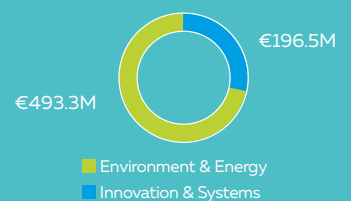
Recurring operating income
€(14.9)M
ENVIRONMENT & ENERGY SECTOR

€10.7M
INNOVATION & SYSTEMS SECTOR

Net income
€32.8M

Employees
2,613

Revenue by business sector



BUSINESS SECTORS



ENVIRONMENT & ENERGY

CNIM is a leading European specialist in waste-to-energy and biomass-to-energy conversion. The Group also offers innovative, customised solutions ensuring optimal durability and security in the areas of emissions control, renewable energies and the energy efficiency of industrial sites.

Its ambition is to meet the energy transition challenges of its customers in France and around the world, by means of a global offering based on a range of activities (development, turnkey construction, operation, maintenance and services) and the use of proprietary technologies.

This offer includes:

- / development of **turnkey plants for producing energy from waste**, biomass and concentrated solar power. This activity is offered by **CNIM** and its **SUNCNIM** subsidiary;
- / **integrated waste and energy management solutions** for customers looking for an industrial partner who can contribute **throughout the project** – from design to financing, and from construction of the plant to its operation and maintenance;
- / technologies and systems for **reducing polluting emissions** in the industrial and shipping sectors. These activities are carried out by the **LAB** subsidiary, specializing in flue-gas and ash treatment systems and in the recovery of metals;
- / a wide range of **services** (optimization, retrofitting, revamping and maintenance) for waste and biomass-to-energy plants as well as combustion plants.

Clients: local authorities, business owners, public service representatives, private investors and public or private service companies (food processing, chemicals, petrochemicals, paper manufacturing, pharmaceuticals, etc.), energy producers, etc.

INNOVATION & SYSTEMS

CNIM covers the entire life cycle of equipment and systems with high technological content (R&D, design, production, installation, commissioning and maintenance) in the fields of defense and security, nuclear power and large-scale scientific instruments, the industry and life sciences.

This sector includes the **Industrial Systems Division** and **Bertin Technologies**, whose skills and resources are deployed in close synergy.

The Industrial Systems Division offers a unique combination of development, production, installation and maintenance of innovative systems and equipment. It also carries out manufacturing subcontracts for various industrial sectors.

Bertin Technologies and its subsidiaries operate in three key areas:

- / systems and instrumentation: leadership in instrumentation for critical applications,
- / information technologies: publisher & integrator of cutting-edge software solutions,
- / energy and environment: innovative solutions for energy, environment, industry and territories.

Clients: major French and international public or private outsourcers.



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CNIM
Innovate and Act