

CNIM AT A GLANCE



CNIM is a French equipment manufacturer and industrial contractor operating on a worldwide basis. The Group supplies products and services to major public and private sector organizations, local authorities and national governments in the environment, energy, defense, and high technology markets.

Technological innovation is at the core of the equipment and services designed and manufactured by the Group. They contribute to the production of cleaner and more competitive energy, to limiting the environmental impacts of industrial activities, to making sensitive facilities and infrastructures safer and protecting individuals and nation states.

The Group strives for technological excellence in each of its activities

- / by mastering all the technologies and high-level industrial resources it implements;
- / by marketing innovative products thanks to the creativity of its teams.

Founded in 1856, CNIM is a Medium-Sized Company

- / listed on the Euronext exchange in Paris, the Group relies on a stable family-based shareholding structure committed to its development;
- / CNIM Group, administered by a Board of Directors chaired by **Nicolas Dmitrieff**, is headed by a Chief Executive Officer and his Executive Committee.



2019 KEY FIGURES
in € millions

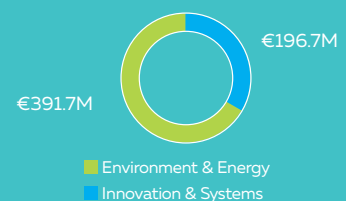
Revenue
€588.4M
48.2% FROM EXPORTS

Order intake
€1,034.8M

Recurring operating income
€(150.9)M

Employees
2,792

Revenue by
business sector



BUSINESS SECTORS



ENVIRONMENT & ENERGY

CNIM is a leading European specialist in **waste-to-energy and biomass-to-energy conversion**.

The Group also offers innovative, customized solutions ensuring optimal durability and security in the areas of **emissions control, renewable energies and the energy efficiency** of industrial sites.

Its ambition is to meet the **energy transition** challenges of its customers in France and around the world, by means of a global offering based on a range of activities (development, turnkey construction, operation, maintenance and services) and the use of proprietary technologies.

This offer includes:

- / the design, turnkey construction and commissioning of waste and biomass energy recovery centres. CNIM uses proprietary technologies that meet the strictest performance and environmental impact control standards and that are integrated into a multi-industry approach. This offer is provided by **CNIM Environment & Energy EPC and CNIM MARTIN Pvt.Ltd.**
- / the operation and maintenance of waste and biomass recovery centres (energy or organic) by **CNIM Environment & Energy O&M.**
- / a wide range of services (optimization, rehabilitation, revamping and maintenance) for waste and biomass energy recovery centres and combustion plants provided by **CNIM Environment & Energy Services.**
- / technologies and systems for the reduction of polluting emissions from the industry and maritime transport sectors. These activities are carried out by the subsidiary **LAB**, which specializes in the flue gas and ashes treatment and metal recovery.

Clients: local authorities, business owners, public service representatives, private investors and public or private service companies (food processing, chemicals, petrochemicals, paper manufacturing, pharmaceuticals, etc.), energy producers, etc.

INNOVATION & SYSTEMS

CNIM covers the entire life cycle of **equipment and systems with high technological content** (R&D, design, production, installation, commissioning and maintenance) in the fields of **defense and security, nuclear power and large-scale scientific instruments, the industry and life sciences.**

This sector includes **CNIM Industrial Systems Division** and **Bertin Technologies**, whose skills and resources are deployed in close synergy.

CNIM Industrial Systems Division includes CNIM Industrial Systems, CNIM China, CNIM Singapore and CNIM Air Space.

It offers a unique combination of development, production, installation and maintenance of innovative systems and equipment. It also carries out manufacturing subcontracts for various industrial sectors.

Bertin Technologies operates in three key areas:

- / systems and instrumentation (**Bertin Instruments**): leadership in instrumentation for critical applications,
- / information technologies (**Bertin IT**): publisher and integrator of cutting-edge software solutions,
- / energy and environment (**Bertin Energy & Environment**): innovative solutions for energy, environment, industry and territories.

Clients: major French and international public or private outsourcers.



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CNIM
Innovate and Act