



Press Release
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CNIM and MARTIN combine their expertise in the energy-from-waste and -biomass business to address the South and South East Asian market

A new company, CNIM MARTIN Pvt.Ltd., is set-up in Chennai, India (Tamil Nadu state) and will be jointly operated by CNIM and MARTIN.

Equally owned by the two companies, it will strengthen a more than 50-year long partnership.

Paris/Munich - November 28, 2017 - CNIM and MARTIN announce the establishment of a company dedicated to energy-from-waste and -biomass in order to develop their business activities in the targeted markets.

Located in Chennai in the Indian state of Tamil Nadu, this company will rely on the two partners' expertise and know-how to deliver turnkey solutions to public authorities and private customers.

The company will offer the whole range of CNIM and MARTIN expertise in the design, construction and delivery of turnkey energy-from-waste and biomass plants, combustion and flue gas treatment technologies, revamping services aiming at improving energy and environmental performance.

These are the assets that both partners will offer to the targeted market while applying their wide range of services and technologies to local industrial characteristics and maintaining proven environmental standards.

"Asia represents a high development potential, both for us and our partner MARTIN. By joining forces and getting closer to our target markets, we will offer the whole experience gained over the last five decades of successful cooperation through the projects we carried out together. Our clients will also benefit from our teams' great knowledge of our respective technologies and know-how" explains Nicolas Dmitrieff, Chairman of the Management Board of CNIM.

"Energy recovery from waste and biomass is a complex process. Our two companies' proprietary technologies combined with our positioning as engineering contractors as well as equipment and services providers will enable us to respond to the issues that players in the waste treatment market are now facing in Asia. I am looking forward to bring our long-term partnership to a new level by jointly operating this company", adds Ulrich Martin, Managing Director of MARTIN GmbH.

To date, more than 470 plants in 34 countries have been equipped with more than 900 lines with MARTIN grate combustion technology, treating close to 320.000 tons per day of municipal household waste.

CNIM has designed and delivered 167 turnkey waste-to-energy centers (including 285 lines) handling waste generated by more than 100 million people globally. It has also delivered almost 300 biomass-to-energy facilities and more than 400 flue-gas treatment systems. CNIM also operates 13 waste and biomass treatment sites, including 9 in France.

About CNIM: www.cnim.com

Founded in 1856, CNIM is a French equipment manufacturer and industrial contractor operating on a worldwide basis. The Group provides its products and services to major public and private sector organizations, local authorities and national governments in Environment, Energy, Defense, and high technology markets. Technological innovation is at the core of equipment and services designed and manufactured by the Group. They contribute to produce cleaner and more competitive energy, to limit environmental impacts of industrial activities, to secure sensitive facilities and infrastructures and to protect individuals and nation states. CNIM is listed on the Euronext exchange in Paris. It relies on a stable family-based majority shareholding structure committed to its development. The Group employs 2,500 staff and had revenues of €539.9 million in 2016, 54.6% of which was from exports.

About MARTIN GmbH: www.marcingmbh.de

For more than 90 years, MARTIN GmbH has been successfully active - as general contractor, consortium partner, supplier of components or engineering partner - in the field of combusting problematic fuels such as low grade coal and waste. The core component of these plants, the combustion grate, is designed and constructed in detail by MARTIN. MARTIN also has a sound knowledge of heat recovery boilers and of other essential components and systems. We place a lot of emphasis in R&D, all our projects benefit from our large experience base and further developments. Service, supply of spare parts, modernization are all part of our product portfolio. The 4th generation family-owned and managed company employs about 250 people, most of them in the headquarter in Munich.

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