

# CNIM at a glance

CNIM designs and produces turnkey industrial solutions with high technological content, and offers expertise, services and operating solutions in the fields of environment, energy, defense and high technology. CNIM manages projects and sells equipment worldwide.

The Group strives for technological excellence in each of its activities:

- by mastering all the technologies and high-level industrial resources it implements;
- by marketing innovative products thanks to the creativity of its teams.

Founded in 1856, CNIM is a Medium-Sized Company:

- Listed on the Euronext exchange in Paris, the Group relies on a stable family-based shareholding structure committed to its development.
- The Group is headed by **Nicolas Dmitrieff**, Chairman of the Management Board.

CNIM Group is organized into two business sectors:

## ■ Environment & Energy

This covers activities in the fields of:

treatment and recovery of waste, renewable energies, emissions control, energy efficiency.

## ■ Innovation & Systems

This covers activities in the fields of:

nuclear power and large-scale scientific instruments, defense, security and digital intelligence, consultancy and innovative engineering, industrial solutions, solutions for life sciences.



Construction and operation of a waste-to-energy plant



Installation of a flue-gas treatment system



Concentrated solar power plant



CNIM industrial site in La Seyne-sur-Mer



Design and production of equipment for the Megajoule Laser



Bertin Pharma research laboratory



Refurbishment and upgrading of large combustion plants



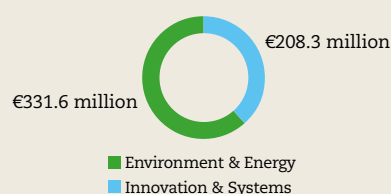
Maintenance work on thermal power plant



Maintenance work on nuclear power plant

## 2016 key figures

### Revenue by business sector



### Revenue

€539.9 million

54.6% from exports

### Order intake

€839.7 million

### Current operating income

€22.2 million

### Net profit

€49.7 million

### Employees

2,515

as at 2016/12/31

# Business sectors

## > Environment & Energy

CNIM is a leading European specialist in waste-to-energy and biomass-to-energy conversion. The Group also has a range of made-to-measure solutions to reduce polluting emissions from industrial plants and produce energy using concentrated solar power. Its ambition is to meet the energy transition challenges of its customers in France and around the world, by means of a global offering based on a range of activities (development, turnkey construction, operation, maintenance and services) and the use of proprietary technologies.

This offer includes:

- development of **turnkey plants for producing energy** à from waste, biomass and concentrated solar power. This activity is offered by **CNIM** and its **SUNCNIM** subsidiary.
- **integrated waste and energy management solutions** for customers looking for an industrial partner who can contribute **throughout the project** – from design to financing, and from construction of the plant to its operation and maintenance.
- technologies and systems for **reducing polluting emissions**. These activities are carried out by the **LAB** subsidiary, specializing in flue-gas and ash treatment systems and in the recovery of metals.
- a wide range of services provided by **CNIM Babcock Services**, the largest business involved in the refurbishment and upgrading of thermal power plants in France. It supports its customers in their energy efficiency and transition approach, and works on all types of industrial boilers and fuels.

> **Clients:** local authorities, business owners, public service representatives, private investors and public or private service companies (food processing, chemicals, petrochemicals, paper manufacturing, pharmaceuticals, etc.), energy producers, etc.

## > Innovation & Systems

CNIM covers the entire life cycle of equipment and systems with high technological content (R&D, design, production, installation, commissioning and maintenance) in the fields of defense and security, nuclear power and large-scale scientific instruments, the industry and life sciences.

This sector includes the **Industrial Systems Division and Bertin**, whose skills and resources are deployed in close synergy.

**The Industrial Systems Division** offers a unique combination of development, production, installation and maintenance of innovative systems and equipment. It also carries out manufacturing subcontracts for various industrial sectors.

**Bertin Technologies** and its subsidiaries operate in four key areas:

- consultancy, systems ergonomics and innovative engineering;
- development and provision of instrumentation equipment and systems;
- software solutions and associated services for the security of information systems and digital intelligence;
- provision of research and development services for the pharmaceutical industry and biotechnologies.

> **Clients:** major French and international outsourcers.



### Headquarters and General Management

35, rue de Bassano, 75008 Paris – France  
Tel.: + 33 (0)1 44 31 11 00 – Fax: + 33 (0)1 44 31 11 30  
Email: [contact@cnim.com](mailto:contact@cnim.com)  
[www.cnim.com](http://www.cnim.com)

**CNIM**  
Innovate and Act