

Regulatory information – Paris, 15 May 2018

Quarterly information First quarter 2018

Order intake

(in € millions)	31/03/2017 published	31/03/2017 restated	31/03/2018	Change 2018 / 2017
Environment & Energy	239.1	218.5	50.4	-76.90%
Innovation & Systems	37.0	35.7	36.8	+3.1%
Group	276.1	254.2	87.2	-65.70%

The CNIM Babcock Maroc subsidiary was incorporated into the Environment & Energy Sector on 1 January 2018. Comparative figures for the first quarter 2017 were restated to take this reclassification into account.

The restated figures for 2017 (order intake, revenues and backlog) also take into account restatements connected with the implementation of IFRS 15.

Orders relating to turnkey contracts are recorded on receipt of the notice-to-proceed and not on contract signing; by nature they do not present a linear trend. Quarterly changes regarding “turnkey plants” of the Environment & Energy Sector and of the Industrial Systems Division of the Innovation & Systems Sector are therefore not significant.

In the Environment & Energy sector, the Group recorded, during the first quarter 2017, the notice-to-proceed relating to the Avonmouth waste-to-energy plant (South-West England).

Comparative revenues

(in € millions)	31/03/2017 published	31/03/2017 restated	31/03/2018	Change 2018 / 2017
Environment & Energy	87.6	89.8	86.7	-3.50%
Innovation & Systems	47.5	42.1	46.8	+11.3%
Group	135.1	131.9	133.5	+1.2%

Backlog

(in € millions)	Backlog at 01/01/2018 <i>published</i>	Backlog at 01/01/2018 <i>restated</i>	1st quarter 2018		Backlog at 31/03/2018
			Order intake	Revenues	
Environment & Energy	587.4	696.9	50.4	86.7	660.6
Innovation & Systems	242.9	241.6	36.8	46.8	231.6
Group	830.3	938.5	87.2	133.5	892.2

Cash position

The Group's cash position, net of all debt, stood at €42.7 million at 31 March 2018.

About CNIM Group

CNIM Group develops, designs and produces turnkey industrial solutions with high technological content and provides expertise, services and operations in the areas of the environment, energy, defense and industry.

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Financial calendar available at www.cnim.com