

Regulated information – Paris, 29 October 2020

QUARTERLY INFORMATION

Third quarter 2020

Order intake

(in € millions)	2019				2020				Change 2020/2019
	1 st quarter	2 nd quarter	3 rd quarter	Total at 30/09/2019	1 st quarter	2 nd quarter	3 rd quarter	Total at 30/09/2020	
Environment & Energy	480.3	9.6	59.6	549.4	183.7	1.7	29.9	215.3	-60.8%
Innovation & Systems	31.7	23.3	79.4	134.4	44.6	41.6	40.1	126.3	-6.0%
Other	-	-	-	-	0.2	-	0.3	0.5	
Group	511.9	32.9	139.0	683.8	228.5	43.3	70.2	342.0	-50.0%

The Group's order intake for the nine-month period ended 30 September 2020 totalled €342.0 million, including €215.3 million relating to Environment & Energy and €126.3 million relating to Innovation & Systems.

In the Environment & Energy Sector, the Group's order intake in 2020 includes an additional order relating to the Civil Works scope of the Lostock contract (in the North of England) and significant orders in its "flue gas treatment solutions for household waste-to-energy processing plants" activity.

Comparative revenues

(in € millions)	2019				2020				Change 2020/2019
	1 st quarter	2 nd quarter	3 rd quarter	Total at 30/09/2019	1 st quarter	2 nd quarter	3 rd quarter	Total at 30/09/2020	
Environment & Energy	77.8	102.5	103.4	283.7	99.0	98.7	94.7	292.4	3.1%
Innovation & Systems	42.3	49.4	44.0	135.6	36.9	43.9	44.2	125.0	-7.8%
Other	-	-	-	-	0.1	0.1	0.3	0.5	
Group total	120.0	151.8	147.4	419.2	135.9	142.7	139.2	417.9	-0.3%

Revenues for the nine-month period ended 30 September 2020 totalled €417.9 million, including €292.4 million relating to the Environment & Energy and €125.0 million relating to the Innovation & Systems.

Backlog

(in € millions)	Backlog at 01/01/2020	Total at 30/09/2019			Backlog at 30/09/2020
		Order intake	Change in Consolidation scope	Revenues	
Environment & Energy	1,113.2	215.3	-	292.4	1,036.1
Innovation & Systems	314.7	126.3	(4.0)	125.0	312.0
Other	-	0.5	-	0.5	(0.0)
Group total	1,428.0	342.0	(4.0)	417.9	1,348.1

The backlog at 30 September 2020 was €1,348.1 million, including €1,036.1 million relating to Environment & Energy and €312.0 million relating to Innovation & Systems. It is 5.6% lower than the backlog at 1 January 2020 and represents 39 months of revenues.

Cash position

At 30 September 2020, the Group had net debt of €161.9 million after taking into account gross cash of €132.2 million.

Outlook

The implementation of the affiliation programme specified in the conciliation protocol could give rise to changes in the scope of the Group's activities between now and 2021. It was not possible to accurately forecast this impact at the end of the reporting period.

On a like-for-like basis, assuming that its E&E EPC and E&E Services Divisions will continue to negatively contribute to the Group's results and given the impact of the COVID-19 pandemic, the Group is forecasting a significantly negative EBITDA for 2020.

About CNIM Group

CNIM Group develops, designs and produces turnkey industrial solutions with high technological content and provides expertise, services and operations in the areas of the environment, energy, defense and industry.

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 Financial calendar available at www.cnim.com