

## Quarterly information - 1st quarter 2021

### Order intake

In Millions €	31.03.2021	31.03.2020	Change 2021/2020
Environment & Energy	42.2	183.7	-77.0%
Innovation & Systems	37.7	44.6	-15.6%
Others	0.1	0.2	
<b>Group</b>	<b>80.0</b>	<b>228.5</b>	<b>-65.0%</b>

In the Environment & Energy segment, during the first quarter of 2021, the Group did not book any orders in the EPC Division.

During the first quarter of 2020, an adjustment of the order book related to the civil engineering part of the Lostock contract (North of England) was recorded.

The evolution of the orders booked in the Innovation & Systems segment is mainly due to a decrease of the orders in the Industrial Systems Division linked to customers' budget postponements.

### Comparative revenues

In Millions €	31.03.2021	31.03.2020	Change 2021/2020
Environment & Energy	80.9	99.0	-18.2%
Innovation & Systems	45.0	36.9	22.0%
Others	0.1	0.1	
<b>Group</b>	<b>126.0</b>	<b>135.9</b>	<b>-7.3%</b>

The decrease in revenue in the Environment & Energy segment compared to the first quarter of 2020 mainly concerns the EPC Division, with the progress of projects slowed down by the health crisis.

Innovation & Systems revenue improved in both divisions (Industrial Systems Division and Bertin).

### Backlog

In Millions €	Backlog 01.01.2021	Q1 2021		Backlog 31.03.2021
		Order Intake	Revenues	
Environment & Energy	901.1	42.2	80.9	862.4
Innovation & Systems	295.2	37.7	45.0	287.8
Others	0.0	0.1	0.1	-
<b>Group</b>	<b>1 196.3</b>	<b>80.0</b>	<b>126.0</b>	<b>1 150.3</b>

The Group's order book is relatively stable compared to the beginning of the year, having reached €1,520 million at 31 March 2020.

## Cash flow

The Group's gross cash position was €83.5 million at 31 March 2021, with net debt of €239.5 million.

## About CNIM

Founded in 1856, CNIM is a French equipment manufacturer and industrial contractor operating on a worldwide basis. The Group provides its products and services to major public and private sector organizations, local authorities and national governments in Environment, Energy, Defense, and High Technology markets. Technological innovation is at the core of equipment and services designed and manufactured by the Group. They contribute to produce cleaner and more competitive energy, to limit environmental impacts of industrial activities, to secure sensitive facilities and infrastructures, and to protect individuals and nation states. CNIM is listed on the Euronext exchange in Paris. It relies on a stable family-based majority shareholding structure committed to its development. The Group employs 2,706 people and had revenues of €632.9 million in 2020, 47.8% of which was from exports.

[www.cnim.com](http://www.cnim.com)

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