

CNIM Group combines its Environment & Energy Service business lines in a single entity.

Powered by its offering encompassing local presence, expertise, projects and high performance, CNIM is asserting its position as a key player in the sector of thermal power and reducing environmental impacts, notably in Europe and Africa.

CNIM, a French equipment manufacturer and industrial contractor, announced the creation of a **new entity in the Group: CNIM Environment & Energy (E&E) Services**, covering all service activities in this sector under the CNIM, CNIM Babcock and LAB brands. This new entity is headed by François Darpas, previously Group Director of Human Resources, Communications and IT Systems.

“Our objective is to capitalize on the CNIM Group’s expertise in thermal power and reducing environmental footprints to strengthen our position as a key player in energy transition and energy efficiency in Europe and Africa,” says François Darpas.

CNIM E&E Services has a number of major strengths: **excellent process expertise** and a **solution-oriented approach**, proven experience in **construction, operation** and **revamping projects**, and innovative proprietary technologies, along with its existing client installations, powerful brand names and a portfolio of more than 50 patents.

The new entity is targeting markets and customers calling on the Group’s technologies and know-how, ranging from **fuels to effluent treatment** in the fields of **waste-to-energy, biomass** and **industry** (including energy supplies, heating networks, petrochemicals, steelmaking and sludge treatment). CNIM E&E Services offers a full and unique range of products and services:

- Remedial and preventive maintenance
- Audits, expertise, support services, problem diagnosis and solving, and performance optimizing solutions
- Retrofit and upgrading of existing installations
- Performance contracts with guaranteed results

“In a highly competitive ecosystem swamped by declarations of intent, the CNIM E&E Services offering aims to stand out in clear contrast,” points out François Darpas. *“First and foremost, one of our great strengths is our local service capability relying on our network of agencies. Another strong point is our very high added value, covering both products and **cutting-edge proprietary technologies** (such as CNIM Clean, CNIM Boiler Monitoring system and Terminox), along with process services and expertise that are hard to find on the market. In the field of Maintenance, for example, we now help our customers develop **FMECA**¹ and **predictive maintenance** based approaches. We are able to do this by installing suitable **sensors** (instrumentation) and ensuring the continuous processing of data and monitoring & control (**IoT-Big Data**). What is more, we are increasingly committed to **result-based contracts** which we see as the fruit of the mutual trust we have built with our customers through jointly developed solutions.”*

¹ FMECA – or Failure Mode, Effects and Criticality Analysis – is a methodology used in the context of quality and operating safety approaches.

The support services provided by CNIM E&E Services include an important section dedicated to **supporting personnel**. "Loss of expertise poses a major challenge. To help our customers tackle this problem, we are launching **CNIM Academy**, a program combining **traditional and digital training** techniques: e-learning, using a simulator, and coaching in the field," explains François Darpas.

CNIM E&E Services currently has 300 employees and estimated revenues of €90 million. Its aim is to boost its international development and envisage possible acquisitions to extend its range of expertise and its geographical coverage. For this purpose, François Darpas, Chief Executive of CNIM Environment & Energy Services, will be backed up by two Deputy Chief Executives: Frank Tabariès, a key player in the development of CNIM and LAB products, who is taking charge of the *Waste-to-Energy/Biomass* business unit, and Philippe Lanoizelée, in charge of the *Industries et Proximity* business units.

About CNIM

Founded in 1856, CNIM is a French equipment manufacturer and industrial contractor operating on a worldwide basis. The Group supplies products and services to major public and private sector organizations, local authorities and national governments in the Environment, Energy, Defense, and High Technology markets. Technological innovation is at the core of the equipment and services designed and manufactured by the Group. They contribute to the production of cleaner and more competitive energy, to limiting the environmental impacts of industrial activities, to making sensitive facilities and infrastructures safer and protecting individuals and nation states. CNIM is listed on the Euronext exchange in Paris. It relies on a stable family-based majority shareholding structure committed to its development. The Group employs 2,613 staff and reported revenues of €689.8 million in 2018, 62.1 % of which was from exports.

<https://cnim.com/>

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