

CNIM at a glance

CNIM designs and produces turnkey industrial solutions with high technological content, and offers expertise, services and operating solutions in the fields of environment, energy, defense and industry. CNIM manages projects and sells equipment worldwide.

The Group strives for technological excellence in each of its activities:

- by mastering all the technologies and high-level industrial resources it implements;
- by marketing innovative products thanks to the creativity of its teams.

Founded in 1856, CNIM is a Medium-Sized Company:

- **Listed on the Euronext exchange in Paris**, the Group relies on a stable family-based shareholding structure committed to its development.
- The Group is headed by **Nicolas Dmitrieff**, Chairman of the Management Board.

CNIM Group is organized into three business sectors:

- Environment
- Innovation & Systems
- Energy



Construction and operation of a waste-to-energy plant



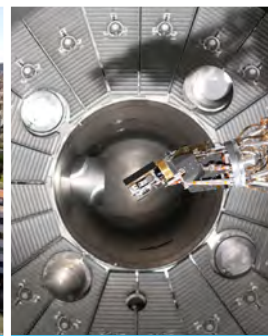
Installation of a flue-gas treatment system



Concentrated solar power plant



CNIM industrial site in La Seyne-sur-Mer



Design and production of equipment for the Megajoule Laser



Bertin Pharma research laboratory



Refurbishment and upgrading of large combustion plants



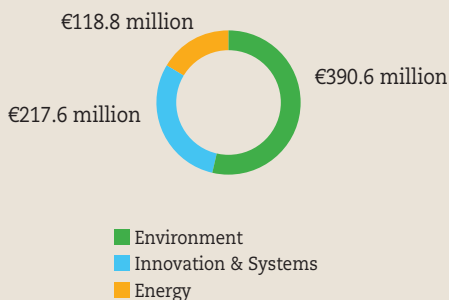
Maintenance work on a thermal power plant



Maintenance work on a nuclear power plant

2015 key figures

Revenue by business sector



Revenue

€727.0 million

61.3% from exports

Order intake

€665.3 million

Operating income

€46.5 million

Net profit

€35.8 million

Employees

3,000

Business sectors

> Environment

CNIM is a leading European specialist in waste-to-energy and biomass-to-energy conversion. The Group also offers a range of made-to-measure solutions to reduce polluting emissions from industrial plants and produce energy using concentrated solar power.

Its ambition is to meet the energy transition challenges of its customers in France and around the world, by means of a global offering based on a range of activities (development, turnkey construction, operation, maintenance and services) and the use of proprietary technologies.

This offer includes:

- technologies and systems for **reducing polluting emissions**. These activities are carried out by the **LAB** subsidiary, specializing in flue-gas and ash treatment systems and in the recovery of metals.
- development of **turnkey plants for producing energy** from waste, biomass and concentrated solar power. This activity is offered by **CNIM** and its **SUNCNIM** subsidiary.
- **integrated waste and energy management solutions** for customers looking for an industrial partner who can contribute **throughout the project** – from design to financing, and from construction of the plant to its operation and maintenance.

> **Clients:** local authorities, business owners, public service representatives, private investors and public or private service companies.

> Innovation & Systems

CNIM covers the entire life cycle of equipment and systems with high technological content (R&D, design, production, installation, commissioning and maintenance) in the fields of defense and security, aeronautics and space, energy and environment, life sciences, industry and services.

This sector includes the **Industrial Systems Division and Bertin**, whose skills and resources are deployed in close synergy.

- **The Industrial Systems Division** offers global systems and solutions in the fields of defense, nuclear energy, research and industry.
- **Bertin** and its subsidiaries are leaders in industrial innovation, with a unique offering of consultancy and technological expertise, design and supply of high-added-value equipment.

This offering covers the following fields:

- consulting and engineering;
- systems and instrumentation;
- information technology;
- pharma and biotechs.

> **Clients:** major French and international outsourcers.

> Energy

CNIM offers a very wide range of equipment, systems and services to provide industrialists and local authorities with rational energy management by optimizing the operation of thermal installations while protecting the environment. These are made-to-measure energy production solutions using fossil fuels and biomass.

This sector is represented by:

- **CNIM Babcock Services**
This is the largest business involved in the rehabilitation of thermal power plants in France. CNIM Babcock Services also maintains nuclear power plants.

> **Clients:** energy producers, local authorities and various industries (food processing, chemicals, petrochemicals, paper manufacturing and pharmaceuticals).



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CNIM
Innovate and Act